

## Phoenix Children's Hospital Significantly Reduces Costs with Orion Health™ Technology

Phoenix Children's Hospital of Arizona has selected Orion Health™ Rhapsody® Integration Engine to improve the performance and increase the reliability of data exchanged between clinical systems and the hospital's electronic medical record (EMR) solution. The hospital saved more than USD \$140,000 in licensing fees on the first interface it created, which linked data from medical devices monitoring patient's vital signs and made that information available to clinicians within the hospital. The second interface to be created with Rhapsody will establish a bi-directional information exchange between the pharmacy application and EMR, which is expected to save the hospital an additional USD \$180,000.

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Santa Monica, CA (Vocus/PRWEB ) September 22, 2009 – Phoenix Children's Hospital of Arizona has selected Orion Health™ Rhapsody® Integration Engine to improve the performance and increase the reliability of data exchanged between clinical systems and the hospital's electronic medical record (EMR) solution. The hospital saved more than USD \$140,000 in licensing fees on the first interface it created, which linked data from medical devices monitoring patient's vital signs and made that information available to clinicians within the hospital. The second interface to be created with Rhapsody will establish a bi-directional information exchange between the pharmacy application and EMR, which is expected to save the hospital an additional USD \$180,000.

Rae Ann Harris, Manager of the Project Management Office and Systems Integration for Phoenix Children's Hospital, says that incremental cost savings will add up quickly as Rhapsody is rolled out across the hospital's systems and interfaces over the next year.



The decision to review its integration engine came as Phoenix Children's Hospital realized that its current integration engine did not provide the flexibility or reliability to meet the goals of a comprehensive integrated clinical record.

Mike Biegen, Clinical Systems Analyst at Phoenix Children's Hospital, said the selection process consisted of a request for proposal from three vendors. During the demonstration phase of the RFP, each vendor was given scenarios and sample transactions then asked to build a solution in the engine. None of the vendors knew the details of the scenarios in advance.

"Of the three vendors, Orion Health was the only one who could complete all of the scenarios during the meeting," said Mr. Biegen. The selection group also noted Rhapsody's impressive feature set and effortless ability to develop, test and migrate interfaces into production, which factored into the final decision.

Orion Health President of North America and EMEA, Paul Viskovich, says that hospitals are caught between pressures to meet a growing need for interoperable data and to reduce operating budgets.

"Reduced costs from licensing are easily identified and can help IT departments to reroute those funds to new projects. Less easily quantified are the efficiency improvements and the reduction in resources needed to manage interoperability. All of these reasons add up and create quite an impact on a facility's ability to extend their existing systems."

Orion Health solutions use standards-based technology to integrate data within a facility and external partners without incurring costly rip and replace approaches. Currently the company helps facilities and healthcare communities that connect 35 million patients with tens of thousands of active users.

### About Orion Health™ Rhapsody® Integration Engine

Orion Health Rhapsody is a powerful integration engine that delivers advanced inter-system messaging capabilities to health sector organizations of all kinds. Rhapsody is designed for rapid, effortless installation and use, and enables quick accurate and efficient exchange of electronic data. For more information please see [www.orionhealth.com/products](http://www.orionhealth.com/products).

### About Phoenix Children's Hospital

Phoenix Children's Hospital is Arizona's only licensed children's hospital, providing world-class care in more than 40 pediatric specialties to our state's sickest kids. Though Phoenix Children's is one of the ten largest freestanding children's hospitals in the country, rapid population growth in Arizona means the Hospital must grow as well. Phoenix Children's recently announced a \$588 million expansion plan to bring its special brand of family-centered care to even more patients and families. The plan includes a significant upgrade of the Hospital's current campus, an aggressive physician recruitment effort, new technology and new satellite centers in high growth areas of the Valley. For more information, visit the Hospital's Web site at [www.phoenixchildrens.com](http://www.phoenixchildrens.com).

### About Orion Health Inc.

Orion Health™ is a leading provider of clinical workflow and integration technology for the healthcare sector. Orion Health's easy-to-use solutions and applications improve patient care and clinical decision making by providing integrated health data in a single, unified view. By enhancing existing healthcare information systems, the Orion Health Rhapsody® Integration Engine, Concerto® Physician Portal, and workflow solutions provide healthcare workers with easy access to patient data and trends, and reduce errors and omissions by streamlining information transfer.

Worldwide, Orion Health implements health information communities involving over 35 million patients with tens of thousands of active users including Maine's HealthInfoNet, Vermont Health Information Exchange, Canada Health Infoway, Alberta Health Services and Spain's IB Salut. Orion Health's partners include leading health system integrators and IT vendors such as Accenture, Allscripts, IBM, Oracle, Phillips and others. Orion Health has more than 1,000 clients around the world, including Lahey Clinic, UCLA Medical Center, US Centers for Disease Control and Prevention (CDC) and several of the U.K.'s NHS Trust Hospitals. More information can be found at <http://www.orionhealth.com>.