

NeHC Report Identifies Critical Factors for HIE Success

Secrets of HIE Success Revealed: Lessons from the Leaders released today

WASHINGTON, DC (August 2, 2011) – [National eHealth Collaborative](#) (NeHC) today released its highly anticipated report, [Secrets of HIE Success Revealed: Lessons from the Leaders](#) during a live webinar program. The report features case studies of 12 sustainable, mature health information exchange (HIE) organizations from across the US. The HIEs represent a diverse group of organizations, including for-profit entities, non-profit entities and a government agency.

“With a new environment of increasing accountability in healthcare, the need for effective, sustainable HIE to improve quality, care coordination, and cost-effectiveness is becoming even more important,” said Kate Berry, CEO of NeHC. “This report distills the critical dimensions required for a successful and lasting HIE operation and is intended to contribute to a cohesive national roadmap for nationwide HIE. We are pleased to showcase such distinguished organizations and we believe others will learn from the triumphs and challenges of these 12 HIEs.”

[Secrets of HIE Success Revealed: Lessons from the Leaders](#) was developed based on candid and extensive interviews with senior executives from each of the 12 HIEs. These organizations were chosen to be profiled based on their innovative strategies and business models, the value and impact they are having in their respective communities, and their maturity in achieving sustainability.

To access the full report, please visit www.nationalehealth.org/HIEleaderlessons.

“This NeHC HIE project is timely and critical to several hundred new HIE efforts that are just now getting underway across the country,” said Mark Jones, COO and Principal Investigator of SMRTNET, a profiled HIE based in Oklahoma. “While every HIE project is unique, they all share the same problems of participation, value, security, growth and especially sustainability. Widespread distribution of the solutions and lessons learned from the real world success stories regarding these issues from the NeHC report could have a major impact in helping to assure the efficiency and success of these new efforts.”

The HIEs profiled in NeHC’s report include:

- [Availity](#)
- [Big Bend RHIO](#)
- [HealthBridge](#)
- [HealthInfoNet](#)
- [Inland Northwest Health Services](#)
- [MedVirginia](#)
- [Quality Health Network](#)
- [Rochester RHIO](#)
- [Sandlot](#)
- [SMRTNET](#)
- [THINC](#)
- [U.S. Department of Veterans Affairs](#)

“We are delighted to have been selected to participate in this project. Maine has always been an early adopter, innovator and supporter of health information technology, and we’re proud to be highlighted as a leader in NeHC’s report and to show our state’s progress in this area,” said Devore Culver, Executive Director and CEO of HealthInfoNet.

Building upon the findings in the report, NeHC will offer a series of NeHC University education programs related to HIE leadership and sustainability. The programs will kick off with a Spotlight Learning Series called “Lessons from HIE Leaders” that will feature six classes during which the profiled HIEs will discuss business models, key challenges, connectivity strategies, value proposition and community impact, and future outlook. Leaders will also discuss how they are positioning their organizations to be successful in an environment of increased accountability and their strategies for consumer engagement. The six education programs will be complemented by a series of roundtable discussions that will bring together HIE leaders with subject matter experts to explore issues ranging from privacy and patient consent, governance and stakeholder engagement and trust. For a preview, NeHC hosted the first in its [HIE Leaders Roundtable](#) series on June 28, 2011.

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About National eHealth Collaborative

[National eHealth Collaborative](#) (NeHC) is a public-private partnership that enables secure and interoperable nationwide health information exchange to advance health and improve health care. Working in conjunction with its partners, NeHC engages stakeholders in a collaborative and consensus-driven way to realize common goals that lead to transformative change. NeHC reaches broadly into all sectors of healthcare and health IT, employs open and inclusive methods, and makes its outcomes broadly available for continued improvement. This philosophy and approach allows NeHC to offer a uniquely balanced perspective that leverages diverse points of view and provides the essential public-private platform for collaboratively pursuing solutions to universal trusted and effective health information exchange. NeHC is a cooperative agreement partner of the Office of the National Coordinator for Health IT (ONC) in the U.S. Department of Health and Human Services (HHS).